

## Preparing for Cloud: Decision Point and Business Case

Are you leveraging the benefits of cloud services for your company? While the advantages might be clear, making the right decision goes beyond mere trends or opinions. How do you effectively evaluate the technical, economic, and organizational impact? At aietes Cloud Solutions, we offer tailored analysis covering economic, technical, and organizational aspects. As independent SimCorp experts, we are well-versed in SimCorp and its products, yet we remain unbiased in evaluating cloud solutions for our clients. Together, we develop a personalized SimCorp cloud plan, considering your objectives and integration needs. Do not overlook organizational changevital for project success.

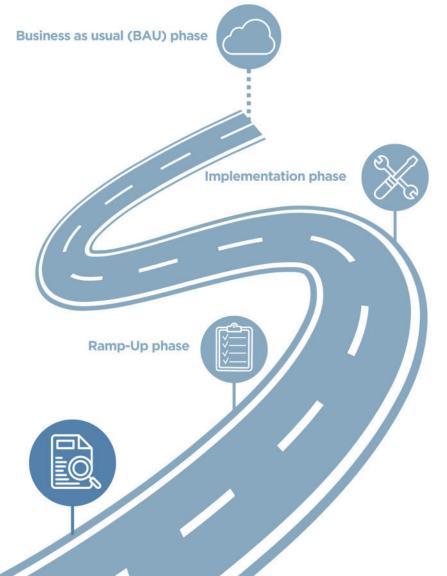
Gain clarity with our standardized approach, saving time and effort. Receive a thorough assessment, including target operating model and cost analysis.

Are you ready to embark on this journey together?

# Pre-Cloud phase

- Strategy Fit
- Assessment
- SaaS Simulation
- · Target Operating Model

# Your Journey, Our Service



# aietes Cloud Solutions Pre-Cloud Phase



## Offering

At **aietes Cloud Solutions**, we are committed to simplifying your transition to the cloud by providing:

**Informed Decision-Making:** personalized support through thorough client assessments, ensuring your decisions are well-informed and aligned with your goals.

Comprehensive Analysis: 360-degree analysis delves into economic, technical, and organizational aspects, including detailed evaluations of Cloud Service Models and Cloud Strategy, giving you a complete understanding of your cloud needs.

**Tailored Cloud Concepts:** Collaboratively developed customized SimCorp cloud plans tailored to your specific requirements and integration preferences, ensuring they align perfectly with your business objectives.

Organizational Change Focus: Recognizing the critical role of organizational change in successful cloud adoption, we prioritize addressing this aspect to ensure a smooth transition and maximize project success.

With our expertise, you can confidently navigate your cloud journey and unlock the full potential of cloud solutions for your organization.

#### **Pre-Cloud Phase**

We support our customers in all phases of their cloud journey

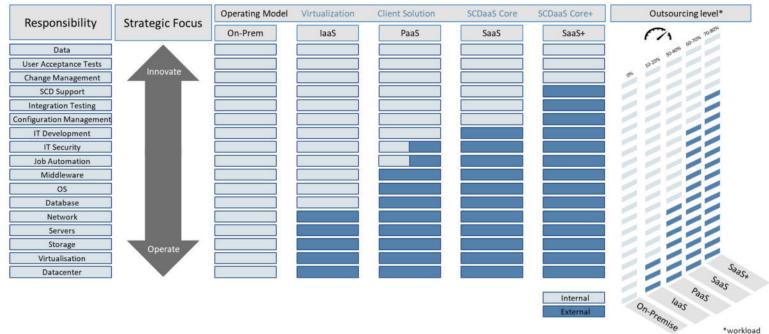


#### Results

- Receive a solid basis for your SimCorp cloud decision, ensuring confidence in your choice.
- Benefit from our standardized approach, including blueprints, best practices, and benchmarks, saving you a significant amount of time and effort in the decision-making process.
- Get a comprehensive collection and evaluation of all requirements, including a target operating model (TOM), total cost of ownership (TCO), and independent assessment. This thorough analysis ensures that all aspects of your cloud transition are carefully considered and optimized.
- Stay open-ended with our approach, allowing for a clear decision on whether to proceed with the cloud or not, based on the evaluated factors and your specific needs and circumstances.

## **Cloud Service Models and Strategy**

Steering Your Cloud Path: Balancing Models, Strategies, and Outsourcing Benefits



Your point of contact for aietes Cloud Solutions:

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